

Lesson 99: Appreciation 4 (Thanking a Business Associate)

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Takuya and Tom are business partners. They have just completed a successful business project. Takuya is thanking Tom for his cooperation.

Takuya: Thank you for **cooperating with** us, Tom.

Tom: No problem. I did it for the team.

Takuya: If there's anything I can do for you, please just ask.

Tom: Thank you.

Takuya: To show our gratitude, I'd like to take you and your wife to an Italian restaurant.

Tom: Sounds great! My wife will really like that.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. We are **cooperating with** ABC Company in this project.
2. The police are **cooperating with** the rescue team looking for survivors of the accident.
3. The boss told us to **cooperate with** each other.

* **cooperate with** ~ / ~と協力する

3. Your Task

Situation 1: You and your business partner (=your tutor) have just received a big order. Your business partner worked very hard to get this order. Thank him for his effort and invite him for some drinks.

Situation 2: You work at a trading company. You need to deliver a product to your customer in America within 3 days. You are now talking with a delivery company employee (=your tutor) on the phone. He says he will do his best to deliver the product in time. Show your gratitude for his cooperation in this difficult task.

4. Let's Talk

How does your company show its gratitude to business associates?

In Japan, is it a custom to send presents to business partners to show your gratitude? Explain your answer.

Why is it important to show gratitude to business associates?

5. Today's photo

Describe the photo in your words as precisely as possible.



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